

**SALES MANAGER**

Location: Woodland area, Singapore

No. of Vacancies: 1

**Duties and Responsibilities:**

Responsible for sales tendering and operations. Driven to develop business opportunities with existing and new customers.

- Maintain and develop existing accounts.
- Identify potential sales opportunities from new accounts.
- Follow up on potential sales leads and develop into sales opportunities.
- Preparation of quotation and tenders.
- Ensure company profitability.
- Assist in expediting and recovery of bad debts.
- Assisting Operations in managing job completion.
- Lead, manage, supervise and motivate subordinates/staff.
- Adhoc Duties as and when assigned by the company.

**Requirements and Qualifications:**

- Candidate must possess at least a Professional Certificate/NiTEC, Diploma, Advanced/Higher/Graduate Diploma, Bachelor's Degree, Post Graduate Diploma, Professional Degree, any field.
- At least 5 year(s) of working experience in the related field is required for this position.
- Have experience in ACMV

If you are keen to the above position, please email a detailed resume, together with a recent passport-size photograph with current and expected salary to [jenny.chong@chasen-logistics.com](mailto:jenny.chong@chasen-logistics.com). (All applications will be in strict confidence. We regret that only short-listed candidates will be notified).